#### Pedal Peak for business



# Pedal Peak for Business Helping to make the Peak District the place for cycling

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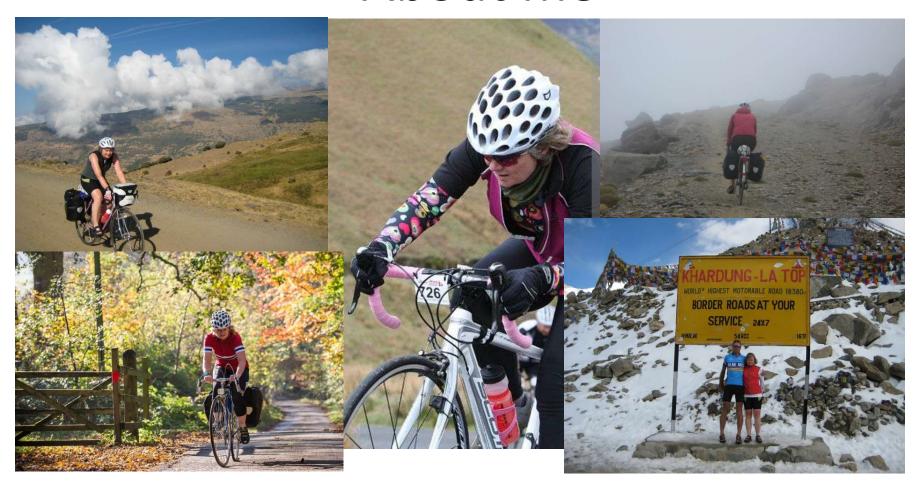








## About me





#### The facts

Cycle tourists on average spend more: around
 £81 per head per trip (Phil Jones Associates)

 At present, the UK cycle tourism market is likely to be worth over £3 billion and is growing by 10 – 15% per annum (British Cycling)

#### The opportunities

- More cycle friendly accommodation
- Signed circular routes from the door
- Quality food and drink
- Iconic multi day tour
- Networking and collaboration

# The cycling market

Market Segment	Interested in	Product requirements
Infrequent leisure cyclists	Traffic free cycling Packaged cycling holidays	Traffic free cycle paths Cycle Hire
Occasional Leisure cyclists	Centre-based cycling breaks Day cycle rides (20-25 miles)	Circular day routes / maps Traffic free paths Cycle Hire
Frequent Leisure Cyclists	Day ride routes Day cycle rides (30-35 miles)	Circular day routes / maps Cycle friendly accommodation
Cycling Enthusiasts	Independent Cycle Tourism Holidays and Short Breaks – self planned and organised Day cycle rides (40-50 miles)	Ideas for day rides to plan their own routes Tour region rather than cycle from a single base

#### What is Pedal Peak for Business?

- Helping support your business by targeting cyclists
- Toolkit to help you identify their needs
- Grants for new products and services
- Local business support workshops and networking events
- Cyclists Welcome Accreditation to endorse and promote your offer



## Benefit from the cycling pound





## Development of a toolkit

#### To help businesses:

- Understand the cycling market
- Encourage and accommodate cycling visitors
- Deliver great experiences
- Increase income
- 'Welcoming Cyclists' workshops

## Small grant scheme



- Grants for products and / or services
- Help to maximise the business benefits of promoting cycling to their guests

# **Quality Products**

#### **Covered Cycle Parking**





## Some great examples

Racks, pump and tool stand at the Anglers Rest, Bamford





## **Quality Products**

Rail to secure bikes to

**Sheffield stands** 





# Exceeding expectations





# Exceeding expectations







## Cyclists Welcome



- Facilities and Services
- Flexible Food Arrangements
- Information Provision
- Watch this space...

#### Cluster events

- Explore using new products and services
- Learning from other businesses
- Advice and support on developing new facilities, packages or offers
- Networking and creating complimentary offers with other SMEs
- Cohesive offer across the wider Peak District

# Pedal Peak for business



Thank you so much for coming today. For more information you can contact us at:

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